



24227 Crystal Lake Pl
Woodinville, WA 98077-9515
(425) 402-9118
www.AgingSafely.com

Selecting a LongTerm Care Consultant

It is never easy to place a client into Long Term Care. This is not the real estate business, but a specialty within the medical world. Many factors need to be taken into consideration before a placement occurs and is successful. If you are seeking professional help finding an appropriate facility for your loved one, we suggest you expect the following:

- No medical or demographic information about you or your parent will be released without a signed consent form that explains exactly what, where, and how this information is going to be used. **That is the law.**
- Expect an initial screening telephone interview from a professional; however, that **MUST** be followed by an actual visit with you and the client for a professional assessment of medical and safety needs. Expect to grant access to appropriate medical records for this assessment and the asking of many questions about what has been and is now important to the daily life of the client.
- Expect a minimum of three appropriate facilities be identified, and to absolutely understand the skill level of the provider and caregivers. They should also have a good understanding of the existing clients in that facility so as to ensure compatibility between clients.
- Expect the LTC Professional to accompany you when you visit those facilities. You may not know exactly what questions to ask the provider and they should step in and ask them for you.
- Expect that they will do follow-up visits and phone calls to check on the client. If there is a problem with care or the AFH, they should immediately be there with you as the client's advocate---at no extra charge.

The business of placing elders into long term care facilities began decades ago. The billing tradition of this business was set at that time, and remains to this day. Your LTC Consultant will receive payment **by the facility** when the **private-pay client** is successfully placed. The private-pay rates in this community vary from 50% of one month's rent to some services charging as much as 100% of one month's rent. That is a considerable amount of money and you should expect absolutely personalized and professional service. **Aging Safely charges 75% of one month's fee to the Adult Family Home. There is no fee charged for placements done through our web-hosted AFH's if our Professional Consultant is not involved.**